

# Technology for a new electric world

## Who we are?

We are an **expert company in customized**, **high-tech electrical solutions**, with 55 years of experience.

Our solutions are aimed at digitaliizing the electrical grid to integrate more renewable energy generation, enable more sustainable mobility and guarantee the power supply to buildings and infrastructures with critical energy needs.

Our permanent commitment to technological and industrial innovation has allowed us to position our **own technology** worldwide and become a global company.

Faced with the urgent challenge of decarbonizing the economy, we promote the development of the electrial sector with a view to enabling the energy transition.



## Ormazabal in numbers

Ormazabal has a turnover of more than **748 million euros** in 2022 and a strong international presence. We have **16 production centers** worldwide, and presence in more than **50 countries** through subsidiaries and distributors.

This solid international presence, together with a workforce of more than +2,500 highly qualified professionals, allows us to be close to our clients, adjusting our services to the characteristics of local markets in order to respond to their needs in an agile and customized way.

#### Experience in:



#### Smart & Digital grids

We support the main electrical companies in the deployment of their automation systems

- More than 15 years digitalizing the MV grid
- We support the main utilities in the deployment of their automation systems
- More than 24 million consumers benefit from our solutions



#### Green Generation & Storage

We collaborate with the leading technologists in the sector

- More than 30 years of experience
- More than 150 GW protected and automated worldwide
- More than 250 GW installed in energy storage
- Presents in important green H<sub>2</sub> generation proyects



#### **Green Mobility**

We accompany the **main promoters** in the development of their infrastructures

- 20% of the ultra-fast charging station in Europe connected to the grid
- Electrification of ports, railways and subways
- References in electrical connection for hydrogen mobility



#### Sustainable buildings & infrastructures

We are presents in any type of proyect

- Electrification of the first Tier IV data center in Europe
- Presents in more than 80 airports, in hospitals, hotels, shopping centers, etc.
   Worldwide.

## Innovation is in our DNA

Ormazabal is innovation.
Our determined commitment to its three pillars (technological, industrial and commercial innovation) has enabled us to become a globally recognized company.

### Technological innovation

At Ormazabal we are committed to technological innovation, a strategy that we are continuously reinforcing, with an annual budget of 4% of our turnover allocated exclusively to R&D&I, and a team of 250 technologists from 10 different nationalities who carry out their professional work all over the world.

In addition, we have a research and technological center that is unique in the world, with a 2.5 GW accredited and independent laboratory connected to a fully configurable real experimental network. This facility allows us to test technologies, products and applications in a real and safe environment, without interfering with the clients' real power grid.

At Ormazabal we understand that a high rate of innovation requires being vertically integrated, so we develop all the technology that makes up our solutions from the electrical interruption and cut-off, the isolation technology, to the firmware and communications. In fact, all the products we develop are digital natives, that is, they integrate 'intelligence' from their very conception, to guarantee the automation of the network and its optimization as assets.

Our continuous commitment to the development of cutting-edge technology has resulted in the fact that we currently hold 300 patents and intellectual property registrations.



At Ormazabal, we are committed to industrial innovation focused on maximum global efficiency, combined with local adaptation capabilities. To this end, the company constantly invests in updating our global production platform. We have the most advanced equipment and processes of industry 4.0, implementing the most advanced quality management systems with facilities close to our clients and their needs.

As a result of this commitment to industrial innovation, at Ormazabal we currently **have a global and resilient supply chain** that, every year, allows us to take our products to more than 150 countries

## Commercial innovation

At Ormazabal we are also committed to innovation in the relationship with our clients, putting them at the center of everything, with the aim of always achieving excellence in advice and service.

To this end, at Ormazabal we have a team of professional experts in the electrical network who accompany our clients throughout the entire process, from the identification of the specific need, to the after-sales service.

# Sustainability is the focus of our business

At Ormazabal we are characterized by a solid commitment to people, which extends to all the workers of the organization (certifications in the occupational health and safety management system ISO 45001), as well as to the users of its equipment, since these are designed and manufactured under the strictest international safety standards.

The company, also maintains a determined commitment to the environment in all our facilities, minimizing the visual and noise impact and emissions, both in our industrial processes and in our final products.

We promote sustainability through the development of energy-efficient solutions with a circular design approach, from initial conception to the end of their lifetime.



## We are the origin of velatia



Ormazabal is the company that in 1967 gave birth to Velatia. Velatia is a family, industrial and technological group of international scope, integrated by companies that offer advanced technological solutions in line with the development of the smart city. Velatia contributes, through its different business lines, to the development of electrical grids, communication networks and digitalization, as well as to the promotion of energy efficiency, aeronautics, smart engineering and electronics.

The capacity for anticipation, the search for excellence and the vision of the future have turned the company into a global group.

Velatia is committed to a culture of innovation as the best way to drive growth. This strategy has led it to incorporate, throughout its more than 50 years of existence, various companies that complete its industrial activity. Today, the Velatia Group is made up of eight companies: Ormazabal, Ikusi, Wec, Stratenergy, Smarmec, Supsonik, Gosa and Idistek.

With revenues in excess of 748 million euros, Velatia is made up of +2,500 professionals who carry out their activities on five continents, with the aim of focusing on innovation to meet the needs of its clients.



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